



Press Release

November 28, 2007

Signature of Salviati sale

Arc International Group has concluded the partial sale of the Salviati brand's activities with JL Coquet-Jaune de Chrome, a company led by Christian Le Page, and with Pierre Rohatyn. This transfer includes notably the Murano workshop (VSA), located in Italy. Salviati, founded in 1859, is among the most prestigious Murano glass brands and comprises two main activities, decoration and jewellery.

The investment required for the fair development of these activities was too significant for the Group as they are no longer at the centre of its priorities. Therefore, the Group announced in June that Salviati was up for sale.

Additionally, the new shareholders will re-position the jewellery activity in high end and luxury markets by overhauling the collection and setting up a selective distribution network. Consequently, the Group has now begun the active transfer of its shops.

Patrick Gournay, CEO of Arc International states: "We are confident that the buyers will put in place the means to ensure the future of the Salviati brand. We will pay special attention to the employees concerned by these decisions and we will support them during the transition period while respecting the social practices of the Group and the regulations in force in each country.

These measures demonstrate the clear determination of the Group to refocus on its core business and reach its profitability objective.

About Arc International, world leader in tableware

Arc International employs 16,500 people worldwide. The Group, whose head office is located in Arques, the French Pas-de-Calais region, achieved a turnover of 1.4 billion euros in 2006. It markets tableware products in more than 160 countries, notably under the Luminarc®, Mikasa®, Cristal d'Arques® Paris, Arcoroc®, Pyrex®¹, and Studio Nova® brands.

Established in three distribution channels, Consumer Goods, Food Service and BtoB, Arc International Group has put in place a strategy in order to consolidate and strengthen its leadership in markets which have significant growth or value added potential.

The Group offers global concepts intended for the table and the home decoration markets and combines glass, porcelain, stainless steel and earthenware. In order to offer its customers and consumers, innovative and high quality products and services, the Group equipped itself with research and development means which allowed it to create Kwarx® which surpasses the best qualities of glass, crystal and crystalline products.

Arc International is present in five continents with production sites (France, Spain, USA, China and UAE), distribution subsidiaries (France, USA, UK, Spain, Australia, Mexico, Brazil and Japan) and sales offices.

About JL Coquet-Jaune de Chrome and Pierre Rohatyn

Based in Limoges, France, JL Coquet-Jaune de Chrome specialises in porcelain and has a staff of 100. In 2006, the company achieved a turnover of 6 million euros, 80% of which was in exports, offering top end tableware and decoration items. This firm is headed by Christian Le Page who has a great experience in management and recovery of luxury brands.

Pierre Rohatyn has more than 25 years of design experience with the most renowned brands in tableware.

¹ Pyrex ®, is a trademark of Corning Inc., licensed by Arc International Cookware SAS in Europe, the Middle East and Africa.

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